

NEW GOODIES FOR THE LAZAIR™

The June "Lettair" newsletter is in preparation and we hope to mail it out to all owners within the next week or two, but as a dealer, you might want to hear about some of the new items first:

1. New Covering

Beginning approximately mid-August, all Lazair™ kits will be shipped with Tedlar® covering rather than Mylar®. Testing and studies indicate that this should eliminate the problems we have had with the relatively short operating life of the Mylar® when exposed to sunlight. Tedlar® recovering kits will also be made available at about the same time.

2. New Muffler

Effective approximately July 10, all Lazair™ kits will be shipped with the new mufflers. These mufflers not only muffle much better than the tin cans we've been using up until now, but will reduce the drag because they're mounted on the nacelle behind the engine rather than being bolted to the side of the engine. The connection from the engine to the muffler is made via a specially designed stainless steel exhaust pipe.

3. New Propellers

As part of the development program for the two-place Lazair™ we have developed a new propeller which will become standard equipment on the single place aircraft as soon as it is available.

As well as providing more thrust (we've measured as much as a 17% increase on the test stand), the new propeller will be *ground adjustable* for pitch. We will determine the optimum pitch for normal flying and set the pitch at the factory before the propellers are shipped. Although altering the pitch will not necessarily be recommended, the capability to do so will be there. Although initial development of the new propeller went quite smoothly, we are presently bogged down a bit with the tooling for injection molding the blades, so we still can't predict exactly when the new propellers will be available. Right now, it looks like availability the end of July to mid-August should be possible.

4. Price Increase

Before you throw up your hands in disgust and shout "not again!" please note that the new price (the one indicated in the notice dated June 15), *includes* the Tedlar®, new muffler, and new propellers (when they become available).

5. And a request

We are attempting to do you a favour by giving you advance notice of product improvements. *Please* don't abuse this by attempting to revise delivery positions or playing other games to get free goodies for one customer at the expense of another.